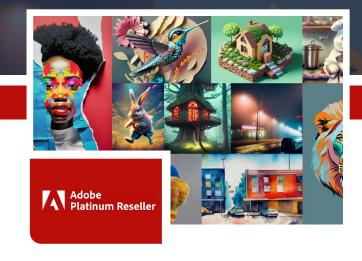


#### Academia & Adobe | The Perfect Partnership

Our long-standing partnership with Adobe has been built on knowledge and expertise – earning us the position of being **one of Adobe's leading** resellers in the UK.



Adobe are our number one software brand, so therefore the partner you need to help you understand the best fit for you, in terms of products and licensing options.

## How we help:

- Adobe Platinum Partner
   Offering the best in the class in Pricing, Support & Adobe Solutions
   Management
- Expert Adobe Consultation
  Ensuring you are on the correct licence model & purchasing the most suitable licences based on your organisation's requirements
- Seamless transition
   Moving from Adobe Direct to working with Academia

- Multiyear Fixed Pricing
   Utilising 3-year commit pricing to protect from Adobe price increases
- Advanced Marketplace Solutions
   Giving you instant access to additional
   licences when required
- Workflow Integration
  Assistance with Office 365 & Azure AD licence deployments
- Adobe Sign and E-Signature Adoption Cost Saving Consultations for your organisation

Customers that trust us with their Adobe Licensing









General Dental Council



# C + A Adobe + H Microsoft

## Save time, money & increase productivity with Adobe & Microsoft

30%

increase in transaction speed

48%

increase in efficiency

50%

acceleration of digital enrolments

40%

decrease in customer complaints on signature processes



Source: "The Total Economic Impact of Adobe Sign", a commissioned case study conducted by Forrester Consulting on behalf of Adobe, January 2022



## Adobe Integrations with the **Microsoft Suite**





365





Microsoft OneDrive



Sharepoint



Microsoft Purview Information Protection



Microsoft Power Platform



Service

## Compare the features of Adobe Licensing Types

VS.

## Features of both Team & **Enterprise licensing**

- Centralised administration tools
- Creative Cloud Packager
- Technical support
- Onboarding webinar
- (v) 100/20GB storage (plan dependant)
- Expert services

## Features only available within **Enterprise licensing**

- Centralised administration tools
- Creative Cloud Packager
- Technical support
- Onboarding webinar

If you need some expert guidance to help you procure the best type of Adobe for your business - get in touch with our Adobe specialists on the below details.